

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY ABIDJAN

UNCLAS STATE 232562

E.O. 11652: N/A

TAGS: APER, IV

SUBJECT: END-USER REPORT ON ANDREW GROSSMAN

REF: ABIDJAN 7893, STATE 217717

FOR ANDREW GROSSMAN

1. FOLLOWING IS TEXT OF END-USER REPORT ON ANDREW GROSSMAN. TEXT IS THE SAME AS THAT OF REPORT WHICH WAS PREVIOUSLY POUCHED TO ABIDJAN EXCEPT THAT PART B HAS BEEN EXCISED IN ACCORDANCE WITH PARAGRAPH 4 OF STATE 217717.

QUOTE NAME OF OFFICER BEING RATED ANDREW GROSSMAN, CLASS FSO-6, POST ABIDJAN, IVORY COAST, PERIOD COVERED APRIL 15, 1975 TO APRIL 15, 1976. PART A, END-USER COMMENTS ON FIELD REPORTING. MR. GROSSMAN, WHO RECENTLY WAS SELECTED TO BE THE COMMERCIAL ATTACHE IN ABIDJAN, COMPILED AN ENVIABLE REPORTING RECORD IN HIS EIGHT MONTHS IN IVORY COAST. HE QUICKLY GRASPED THE REALITIES OF THE ECONOMIC/ COMMERCIAL SITUATION IN IVORY COAST AND HAS TURNED OUT TO BE A MOST PROLIFIC AND INFORMATIVE REPORTER. THE SCOPE OF UNCLASSIFIED

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HIS INTERESTS AND MASTERY OF DIVERSE DETAIL ARE IMPRESSIVE.

HIS FORMULA REPORTING PIECES, SUCH AS HIS BEST PROSPECTS LIST (A-96), AND MARKET BRIEFS (A-50 AND A-98), ARE EXCELLENT IN CONCEPTION AND EXECUTION. THE LATTER HAVE BEEN

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VERY HELPFUL TO THIS AGENCY. HIS VOLUNTARY REPORTS ALSO INDICATE A GREAT DEAL OF THINKING AND PLAIN HARD WORK, BEING VERY THOROUGH AND ATTUNED TO THE INFORMATION NEEDS OF U.S. SUPPLIERS, INVESTORS AND GOVERNMENT AGENCIES. NOTEWORTHY ARE THE FOLLOWING REPORTS: GOIC SURVEY OF INDUSTRY MANAGERS' EXPECTATIONS FOR 1976 (A-115), TRENDS IN THE IVORIAN FISHERIES INDUSTRY (A-114), INSURANCE AND REINSURANCE (A-119), RUBBER INDUSTRY IN IVORY COAST (A-001). FINALLY, PERHAPS THE MOST NOTABLE OF MR. GROSSMAN'S ACHIEVEMENTS HAS BEEN THE FY 1977 COMMERCIAL ACTION PROGRAM FOR IVORY COAST. IT WILL BE INTERESTING TO SEE TO WHAT EXTENT THIS AMBITIOUS, WELL-COMPOSED PROGRAM CAN BE IMPLEMENTED DURING THE COMING YEAR.

2. SIGNATURE OF PREPARING OFFICER PHILIP MICHELINI, GS-11, REGIONAL ECONOMIST, OFFICE OF INTERNATIONAL MARKETING. OTHER APPROVALS AS NECESSARY JAMES T. DOYLE, GS-14, DEPUTY ASSISTANT DIRECTOR, EMERGENT MARKETS. UNQUOTE

3. IN RETURN TELEGRAM PLEASE PROVIDE ACKNOWLEDGMENT BY SUPERVISOR AND RATED OFFICER'S COMMENTS IF ANY.

4. SEND TELEGRAM ACTION BOTH SECSTATE AND USDOC. SLUGLINES SHOULD READ QUOTE STATE FOR PER/PE UNQUOTE AND QUOTE COMMERCE FOR CRD/OMP/BIC. UNQUOTE ROBINSON

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